

## MEMO:

## from LEROY M. HITTLE

12 January 1972

To: Art Mickey From: Leroy Hittle

Subject: Beer and Wine Wholesalers Petitions for platform delivery of beer and wine to licensed retailers.

I am not satisfied that the amendments proposed by the Beer and Wine Wholesalers provide the necessary control or safeguard of beer and wine under the platform delivery concept.

Therefore, I propose the attacheds amendments to the Beer and Wine Wholesalers amendment.

Query: Can the amendments to the amendments be adopted, and then the amendment as amended by adopted, at Thursday's meeting?

If not, what would be the proper procedure to put my amendment to the amendment into effect? Would we have to reject the Beer and Wine Wholesalers amendment and, in lieu thereof (or at a subsequent date) propose the amendment with my amendment on the board's own motion??

CC: Hood, Eldridge, Hilson, Sullivan, Schaller.

DEFENDANT'S EXHIBIT

CASE NO. C04-0360P

EXHIBIT 458

Resp to Costco RFP 3047 deline to preme of retail him

AMENDMENT TO AMENDMENT TO RULE 49 (11)

In 11th line after word "therefore" and before the period, insert the following:

and upon payment by the licensee to the board of an annual fee of \$5 for each such special identification card. Such written request shall list the name and address of the wholesaler or wholesalers at whose platform the retail licensee requests permission to take delivery of beer, and the name of the adult person or persons authorized by the retail licensee to take delivery of said beer. The board shall transmit a duplicate copy of the retail licensee's special identification card to such wholesaler or wholesalers listed by the retail licensee.

No wholesaler shall permit delivery of beer to a retail licensee at said wholesaler's platform until the wholesaler has authenticated the special identification card presented by the retail licensee. Such authentication shall be effected by the wholesaler's comparing the special identification card presented by the retail licensee with the duplicate copy of the special identification card transmitted to the wholesaler by the board.

AMENDMENT TO AMENDMENT TO RULE 81 (13)

In 11th line after word "therefore" and before the period, insert the following:

and upon payment by the licensee to the board of an annual fee of \$5 for each such special identification card. Such written request shall list the name and address of the wholesaler or wholesalers at whose platform the retail licensee requests permission to take delivery of wine, and the name of the adult person or persons authorized by the retail licensee to take delivery of said wine. The board shall transmit a duplicate copy of the retail licensee's special identification card to such wholesaler or wholesalers listed by the retail licensee at said wholesaler shall permit delivery of wine to a retail licensee at said wholesaler's platform until the wholesaler has authenticated the special identification card presented by the retail licensee. Such authentication shall be effected by the wholesaler's comparing the special identification card presented by the retail licensee with the duplicate copy of the special identification card transmitted to the wholesaler by the board.

Resolution No. 25



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BOB HILSON

11/15/71

Re Leroy's suggested amendments to Regs. (48) and (77)--Sales for Cash:

- (a) Would also require amendment to Reg. (32)(2).
- (b) Requiring approval prior to extension of credit appears to put too much responsibility and paper work on Board. Wholesaler should use his judgment.
- (c) Appears that regs. should spell out ground rules, i.e., that retailer would be placed on COD basis if account not paid by 10th of month; interest to be charged on past due accounts, etc.
- (d) Promissory note, postdated check or dishonored check shall not be deemed payment. NSF checks to be reported to Board.

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To: Jack Hood and Don Eldridge

From: Leroy Hittle

Subject: Petition for Change of Rules re Platform Delivery

I agree with the proposed letter of reply to Vern Lindskog.

If we decide to consider the petition, I think that, along with it, we should consider a change to regulation 46 termination and Regulation (77) to make them read:

(48) Cash Sales--Exceptions (WAC 314-20-090)

No beer wholesaler nor brewer or beer importer holding a beer wholesaler's license shall sell or deliver beer to any retailer except for cash paid at the tilme of the delivery thereof: Parvided, That in individual and particular cases, upon consent of the board first had and obtained, in writing, cash may be paid prior to the delivery of beer sold to any licensed Raysxmayxisexextendedxtoxxatirondsxioxidiagxiteensesxunderxxeetionsx LZnixandxLZniSnechdxofxkhexmaningkonxSiakexiiquoxxhekx(UCnix66xL4x300 HEGYBBYTHYHEGYXXXIIEENSHGYXEENSTRAGEG retaileryxAndxprouidedxfarkheryxThatxereditxnotxtexexeeedxthistyx(50)x firstynadynadysbiainedyxinxwritingyx retailer; And provided further, That upon consent of the board first had and obtained, in writing, credit not to exceed thirty (30) days may be extended to licensed retailers. railroads-holding-lisenses-under-sections 23-L-and-23-S-3(4)-of-the-Washington-State-Liquer-Act-(RCW-66-24-300-and 66-24-420).

(77) Cash Sales--Exceptions (WAG 314-24-170)

No wine wholesaler shall sell or deliver any wine to any retailer within the state except for cash paid at the time of the delivery of such wine: Provided, That in individual and particular cases, upon consent of the board first had and obtained, in writing, cash may be paid prior to the delivery of wine sold to any licensed retailer: And provided further, That upon consent of the board first had and obtained, in writing, credit not to exceed thirty (30) days may be extended to licensed retailers. pailreads-helding licenses-under-RCW-66.24.390-and-66.24.420-(Sections-23-L-and-23-S-3(4)-ef

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Resp to Costco RFP 3052